



In today's economy, employees are under more pressure than ever to hit the milestones that are a critical source of funding. They're working with fewer resources, they worry daily about their job security, and they're often stretched to the limit.

In this environment, there's never been a more critical time to train managers to get the best performance from their teams. But how do you invest in training and development when your budget is tighter than airport security?

**The Leadership Edge can help.** For 20 years, we've delivered employee development solutions that help companies succeed. See what we can do for you:

- [Thousands of dollars in training rebates.](#) We can help you access government funds for our signature "From the Laboratory to Leadership" program, which arms scientists and engineers with the skills they need to meet corporate goals. Many of our clients have received up to \$600 off per participant. The process is simple and costs you nothing.
- [Public programs.](#) For 14 years, The Leadership Edge has partnered with biotech associations in San Diego, San Francisco and Seattle to deliver much-needed management training to scientists, engineers and their executives. By sending key employees to our public programs, you can provide training to the individuals who need it most, while spreading your training dollars throughout the year. That means you can provide training today while conservatively managing your budget.
- [Customized programs – with customized ROI.](#) Don't have the time or finances for a long training program? We can customize our training to meet your unique needs. Is your executive team collaborating ineffectively on the latest deal? Project leaders struggling to meet milestones with fewer resources? Key players need help managing competing priorities? Is your work environment rife with conflict and miscommunication? We can design a custom training solution to meet your circumstances and budget.

For more information about our programs, please visit our new website at [www.TheLeadershipEdge.com](http://www.TheLeadershipEdge.com). You'll find great resources like articles, links, presentations, newsletters, case studies and reading lists. Already participated in one of our programs? Graduates can access password-protected resources like makeup CDs and other helpful tools. If you haven't received your password, please give us a call.

History shows that companies who invest in employee training and development during a recession often emerge more nimble and competitive on the other side. So now is the time to get the edge – and The Leadership Edge can help. Please contact Tiffany Rapp at 858.454.6540 or [tiffany@theleadershipedge.com](mailto:tiffany@theleadershipedge.com) to start getting the best performance from your teams.